

Zaer Ltd. International

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ZAER LTD. INTERNATIONAL DROP SHIP PROGRAM

For All Dropship Vendors:

We require all Dropship Vendor to pay a 20% dropship fee to incur for the cost of storage, packaging, labor, and other expenses.

However, if sales exceed the following amounts, discounts may be applied (*see below*):

Drop Ship Guidelines

Initial Dropship Pricing	wholesale +20%
Purchases of \$1,000 – \$5,000 per month	wholesale +10%
Purchases of \$5,001 – \$10,000 per month	wholesale price (<i>no drop ship fee</i>)
Purchases of \$10,000 – \$15,000 per month	wholesale -10%
Purchases exceeding \$15,001 per month	wholesale -20%

We will evaluate your average total of monthly purchases after the first 90 days and then again at the first of every year in order to determine where you place in our drop ship pricing guidelines.

**If you feel that you are due a discount in your drop ship pricing and we have not done so, feel free to alert us by email at sales@zaerltd.com and we will proceed accordingly.*

If you have any further questions or concerns, please contact sales@zaerltd.com or rachael@zaerltd.com.

Thank you for partnering with Zaer Ltd. International and we look forward to doing business with you!

Sincerely,

Rachael Jones

Rachael Jones

Director of Marketing and e-Commerce
